
FOR TRAVEL AGENTS, ADVISORS AND TOUR OPERATORS

Your team on the ground in the *Baltics*.

You sell the trip. We plan it with you and run it on the ground: private tours, small groups, self-guided routes, day trips and transfers across Lithuania, Latvia, Estonia and Poland.

What we run

Private multi-day tours, from three-day city breaks to two-week grand tours

Small-group departures for clients who like company

Self-guided trips by car, by train, by bike and on foot

Heritage and roots travel, including Jewish heritage and family archive research

Day trips, shore excursions and airport or city transfers

Fully custom itineraries, written to your client's brief

What you can count on

A reply within one working day, from a person

A proposal with a day-by-day plan and a clear price

One contact from the first email to the last day

A local phone number your clients can call while they travel

How a booking runs

- 01 You send the brief: dates, group size, interests, budget.
- 02 We send a proposal and a price within one working day.
- 03 You adjust it with your client until it fits.
- 04 Your client confirms and a deposit holds the trip.
- 05 We send travel documents and look after your clients on the ground.

Commission or net rates

Some partners sell our trips at our published price and earn a commission. Others prefer a net rate and set their own price. We agree terms with each partner, in writing, and keep them simple.

Your client stays your client. If you would rather our name stays in the background, tell us and we will work that way.

TALK TO US

hello@openbaltics.com

+370 603 13791 (also WhatsApp)

openbaltics.com/trade

THE COMPANY

MB Travel Solutions Inc.

Company no. 306998943

V. Nagevičiaus g. 3, LT-08237 Vilnius, Lithuania

A selection from our published range. Every trip can be moved, shortened, extended or rebuilt for your clients.

Prices are per person in euros, sharing a twin or double room, from the published private-tour rate. Many trips also run as a small group or self-guided, which costs less. Full day-by-day itineraries are on each trip's page.

Across the region

Private, with a driver-guide or private transfers and local guides.

TRIP	LENGTH	COUNTRIES	FROM, PP
Behind the Curtain: Soviet & Cold War Deep Dive openbaltics.com/itinerary/soviet-legacy-deep-dive	8 days	Lithuania, Latvia, Estonia	€2,555
Jewish Heritage Tour: Vilnius to Kraków openbaltics.com/itinerary/jewish-heritage-poland	10 days	Lithuania, Poland	€2,990
Four Capitals: Warsaw, Vilnius, Riga, Tallinn openbaltics.com/itinerary/four-capitals	11 days	Poland, Lithuania, Latvia, Estonia	€1,895
The Three Crowns openbaltics.com/itinerary/three-crowns	11 days	Lithuania, Latvia, Estonia	€2,240
The Northern Crown openbaltics.com/itinerary/grand-odyssey	19 days	Poland, Lithuania, Latvia, Estonia, Finland	€5,590

One country, properly

Private tours of a single country.

TRIP	LENGTH	COUNTRIES	FROM, PP
Best of Latvia openbaltics.com/itinerary/riga-art-nouveau	6 days	Latvia	€1,995
Best of Estonia openbaltics.com/itinerary/estonia-islands	6 days	Estonia	€1,995
Poland in a Nutshell openbaltics.com/itinerary/poland-in-a-nutshell	7 days	Poland	€2,095
Best of Lithuania openbaltics.com/itinerary/grand-lithuania	7 days	Lithuania	€2,275
Best of Poland openbaltics.com/itinerary/krakow-deep	11 days	Poland	€3,125

Short breaks and themes

Three to five days, built around one place or one idea.

TRIP	LENGTH	COUNTRIES	FROM, PP
A weekend in Riga and Jūrmala openbaltics.com/itinerary/riga-jurmala	3 days	Latvia	€1,155
Medieval Tallinn in depth openbaltics.com/itinerary/tallinn-medieval	3 days	Estonia	€1,155
The Curonian Spit and the amber coast openbaltics.com/itinerary/curonian	4 days	Lithuania	€1,435
Atomic Lithuania openbaltics.com/itinerary/atomic-lithuania	4 days	Lithuania	€1,435
From Rothko to Rundāle openbaltics.com/itinerary/rothko-rundale	5 days	Latvia	€1,715
Smoke sauna and the south openbaltics.com/itinerary/smoke-sauna-setomaa	5 days	Estonia	€1,715
Bears, bogs and birds openbaltics.com/itinerary/wild-latvia	5 days	Latvia	€1,715

Christmas and midsummer

Seasonal departures. Christmas trips sell out first.

TRIP	LENGTH	COUNTRIES	FROM, PP
Christmas in Vilnius openbaltics.com/itinerary/christmas-vilnius	5 days	Lithuania	€1,970
Christmas in Riga openbaltics.com/itinerary/christmas-riga	5 days	Latvia	€1,970
Christmas in Tallinn openbaltics.com/itinerary/christmas-tallinn	5 days	Estonia	€1,970
The Shortest Night openbaltics.com/itinerary/shortest-night	6 days	Lithuania, Latvia	€1,995
A Baltic Christmas openbaltics.com/itinerary/baltic-christmas	7 days	Lithuania, Latvia, Estonia	€1,850
Winter Poland openbaltics.com/itinerary/christmas-krakow	9 days	Poland	€2,610

Self-guided: car, train, bike, on foot

We book everything and stay on the phone. No guide travels with the group.

TRIP	LENGTH	COUNTRIES	FROM, PP
The Latvian coast on foot openbaltics.com/itinerary/coastal-walk-latvia	6 days	Latvia	€775
Lithuania self-drive openbaltics.com/itinerary/self-drive-lithuania	7 days	Lithuania	€575
Estonian islands self-drive openbaltics.com/itinerary/self-drive-estonia-islands	7 days	Estonia	€640
Latvia loop self-drive openbaltics.com/itinerary/self-drive-latvia-loop	7 days	Latvia	€640
Northern Poland self-drive openbaltics.com/itinerary/self-drive-poland-north	7 days	Poland	€645
The Curonian Spit by bike openbaltics.com/itinerary/curonian-by-bike	8 days	Lithuania	€865
Three capitals by rail openbaltics.com/itinerary/rail-baltic-capitals	8 days	Lithuania, Latvia, Estonia	€1,095
Baltic capitals self-drive openbaltics.com/itinerary/self-drive-baltic-capitals	10 days	Lithuania, Latvia, Estonia	€870

Prices current at 1 October 2026 and confirmed in every proposal. Partner terms are agreed separately.